



**SPAM EXPERTS®**  
SIMPLY SPAM FREE

# CASE STUDY

## MAINE HOSTING SOLUTIONS

# EMAIL SECURITY IN THE CLOUD OR ON-PREMISES

## INCOMING » OUTGOING » ARCHIVING

Local Cloud » SaaS Managed E-mail Security on your own premises  
» Incoming Filter » 4-tier Control » API » Clusterable » Synchronized » Scalable

We run across hundreds of reports and statistics about spam trends, highest spamming countries in the world, spam filtering techniques and so on. Although hated by everyone, spam has been on our agenda since email was invented more than 40 years ago, growing steadily especially since the early 1990s. Though it may look fairly straightforward and linear, filtering emails isn't easy. Nearly every modern mail client possesses some sort of spam filter which automatically selects or blocks these unsolicited messages. And yet, it's not always working. A webhosting provider cannot risk its reputation by relying on mediocre under the counter solutions and has to go professional!

SpamExperts has developed in-house email security solutions, 100% tailor made for webhosts, in the cloud or on premises, managed, redundant, scalable and affordable. SpamExperts services are meant to help clients obtain a return on their spam filtering investment as quickly as possible. And, for that matter, just what is a "good" filtering solution for webhosts? It's one that is designed to efficiently achieve few critical goals: secure the webhosting provider's network from spam with over 99.98% filtering accuracy, detect outbreaks of new spam immediately, secure email continuity through sophisticated quarantine management, improve resource efficiency and employees productivity.

### Quick Read

Established in 1996, Maine Hosting Solutions has over 15 years of providing excellent service in the Web Hosting industry, currently holding over 5,000 domains and handling the search engine optimization work for hundreds of customers all over the world. Maine Hosting holds a superior network of servers located in Brunswick, Maine, Houston - US, Vancouver and Montreal - Canada. Having a broad network gives Maine Hosting Solutions the ability to direct information faster, do climate zone backups and secure data in the best ways possible.

### Challenges

Until 1 year ago, Maine Hosting Solutions was using a different anti spam product for its hardware filtering needs. However, Maine Hosting was facing the problem of spam over loading its servers and thus diminishing the quality of services offered to customers.

Maine Hosting started to actively look for a filtering solution which would secure updated filters that scale, cluster and offer reliable support which the previous supplier failed to provide.



**MAINE HOSTING**  
S O L U T I O N S

### Customer profile

<b>Company</b>	Maine Hosting Solutions
<b>Location</b>	Bath, USA
<b>Industry</b>	Webhosting
<b>Number of Domains</b>	5.000 incoming, 5.000 outgoing
<b>Products in Use</b>	Local Cloud Incoming Filter, Outgoing Filter

## Implementation

SpamExperts offered its Local Cloud solution to filter Incoming mail, which allowed Maine Hosting to run it on its local hardware and thus scale the product. SpamExperts Local Cloud proved to be a perfectly fit solution, allowing painless integration of the 2 filtering clusters into Maine Hosting's model. The software has been implemented and managed by SpamExperts, whereas Maine Hosting receives 24/7 real-time updates and support. Excited by the excellent implementation process, Maine Hosting decided to immediately add a 3rd filtering cluster.

## Benefits

SpamExperts offers a comprehensive filtering solution, catching spam mail and viruses before they even reach the customer's servers, ensuring clean inboxes and preventing hours spent on manual filtering. The implementation of SpamExperts solution resulted in more value-added services to Maine Hosting clients, which was the number one goal.

Of critical importance for Maine Hosting was the fact that SpamExperts local cloud is fully clusterable, allowing one central management control server, and adding more filtering servers as the number of filtered domains increases. Currently Maine Hosting intends to add a 4th cluster to increase filtering capabilities for another 2.000 domains. Due to the central control server, time spent on manual configurations has been reduced to the minimum. The solution has naturally lowered support inquiries about spam.

Moreover, the cPanel add-on is a greatly appreciated feature by the customers allowing seamless integration and automation with the control panel.

## Target Reached

"The offering of Spam Experts' services to our end users has more than paid for its implementation and continued costs: lower support inquiries concerning spam, lower server loads on shared servers, added value for our hosting plans making us more competitive. Win Win all around. Thank you Dreas and the SpamExperts Team, you have all been a pleasure to deal with and we look forward to a continued relationship as we expand into new markets." says Daniel Eosco, President of Maine Hosting.

## Next steps

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Contact us to discuss your email security needs!  
<http://www.spamexperts.com>  
[info@spamexperts.com](mailto:info@spamexperts.com)

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**SpamExperts B.V.**  
Rokin 113-115  
1012 KP Amsterdam  
The Netherlands

Phone +31 20 820 0004  
Fax +31 43 711 3801  
info@spamexperts.com

For more information and a free trial, please go to  
**[www.spamexperts.com](http://www.spamexperts.com)**